



Танилцуулга



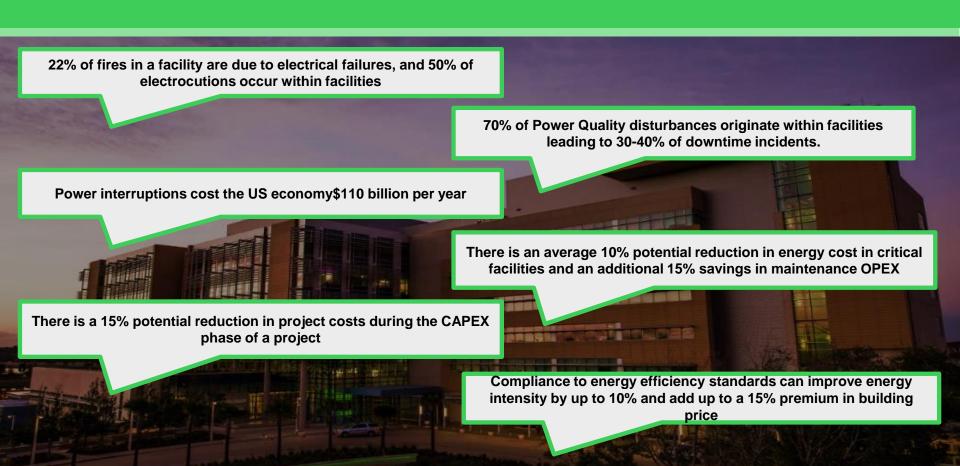
Энлает XXК – ийн Ерөнхий инженер Ё.Баясгалан



Энлает ХХК нь Шнайдер Электрик Монголиа – н түнш компани бөгөөд Үйлдвэр, Цахилгаан, Барилгын салбарт автоматжуулалтын чиглэлээр дагнасан үйл ажиллагаа явуулдаг мэргэжлийн инженерингийн компани юм.



Growing complexity in the model has its challenges



Хэрэгцээ шаардлага

Utility – дэд бүтэц (үйлдвэрлэх, дамжуулах, түгээх)

- Технологийн найдвартай ажиллагаа
- Аюулгүй байдал, реле хамгаалалт
- 24/7 диспетчерийн хяналт
- Хэрэглэгчийн тоолуур, төлбөр тооцоо
- Ашиглагч нь диспетчер, реле автоматжуулалтын инженерүүд

Үйлдвэр, барилга г.м үүрэг хүлээсэн хэрэглэгчид

- Байнгын хяналт шаардлагагүй, асуудал гарах үед болон гарахаас өмнө мэдэх
- Эрчим хүчний хэрэглээгээ хянах
- Хэмнэлт хийх боломж?
- Эрчим хүчний гэрээгээр хүлээсэн үргүүд
- Тайлан
- Эрчим хүчний менежерүүд, захирал



Шийдэлүүд

- Тоолуурын систем?
- SCADA систем?





Offer Overview

Power Monitoring Expert

- 1. Хэрэглэгч байгууллагад зориулсан тоолуурын систем AMR
 - Төрөл бүрийн электрон тоолуураас мэдээлэл цуглуулах
 - Төлбөр тооцоо бодох
- 2. Цахилгаан хангамжийн хяналтын систем
 - Цахилгаан хангамжийн тоноглолыг хянах
 - Таслуур, Реле, UPS, Генератор, Автомат, Давтамж хувиргуур, PLC, контроллёрууд, Температур бусад мэдрэгч
- 3. Эрчим хүчний хяналт, удирдлагын систем
 - ISO50001, ISO50002, ISO50006



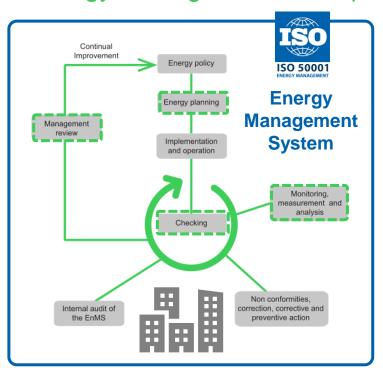


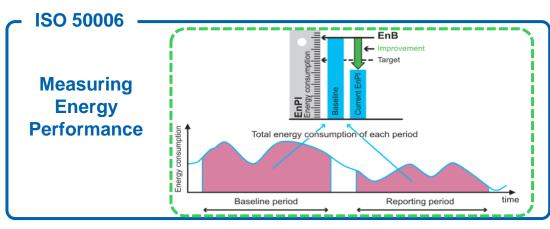


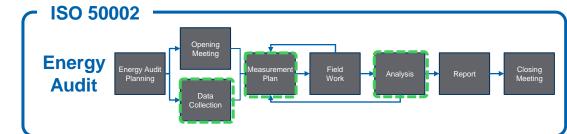
Ус, Агаар, Хий, Цахилгаан, Уурын тоолуур (WAGES)



Energy Management is simple with PME and all PS devices









- Energy Data Collection
- Energy Monitoring
- Energy Alarms

- Pareto Charts
- Sankey Charts
- Energy Heat Maps

- Energy Modeling
- Energy KPI Gadget
- Energy Calendar Report

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Energy Management is simple with PME and all PS devices









ISO Requirements

Samples of how we make it simple to comply

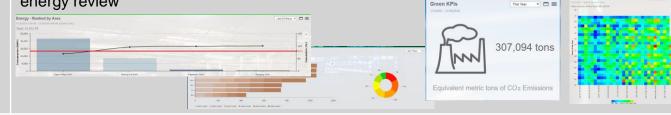
ISO 50001

Energy review

ISO 50002

 Analysis of current energy performance

We analyze energy consumption data, and identify area of significant use for you to develop energy review



ISO 50001

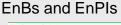
- Energy baselines (EnBs)
- Energy performance indicators (EnPIs)

ISO 50006

 Identifying energy performance indicators

ISO 50001

 Monitoring, measurement and analysis Energy modeling helps you to understand energy consumption characteristics to establish









We monitor and measure the key characteristics that determine your energy performance





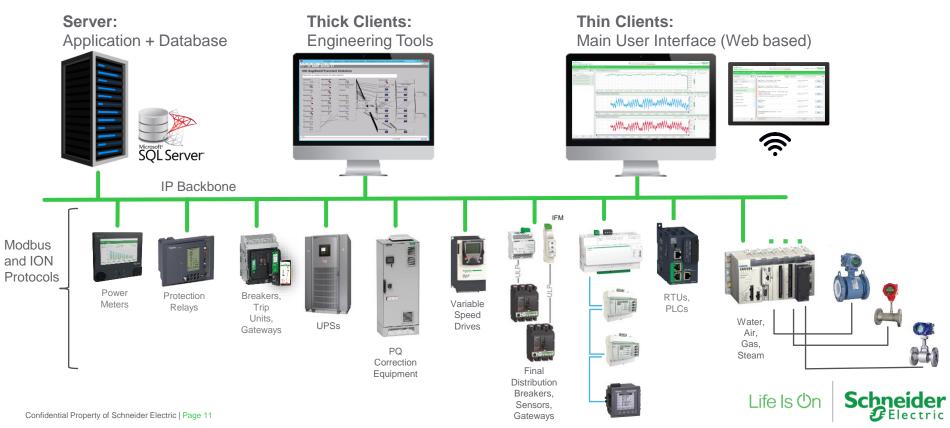


EcoStruxure™ Power - Digitizing your electrical distribution system with a future proof IoT Power Management platform

We deliver safe, reliable, efficient and compliant Power Management systems for large & critical facilities **Healthcare Data Centres Industry Buildings** Infrastructure Life Is On

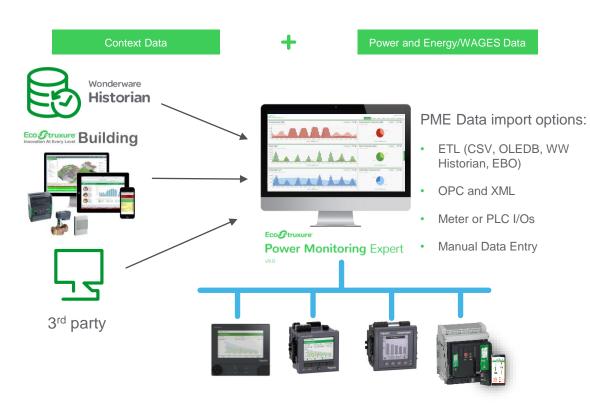
PME Architecture

Simple and Centralized



PME is Integration Ready

Open and Interoperable



See Office See And See

User Interface Integration

PME Dashboards inside Wonderware HMI





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Digitized Electrical Distribution Network

PME Helps Facilities Be More



SAFE

Protect People & Assets

- Avoid electrical fires
- Prevent electrical shock and ensure protection
- Recover from an outage and restore power safely



RELIABLE

Optimize Business Continuity

- Avoid disruption of business by preventing failure of **Electrical Distribution**
- Increase Electrical Asset & System Reliability and Lifetime



EFFICIENT

Maximize Lifecycle Efficiency

- Save money in design & deployment
- Save money by reducing energy spend
- Save money by optimizing maintenance



COMPLIANT

Simplify Regulatory Compliance

- Demonstrate commitment to sustainability
- Maintain compliance obligations





Available Software Modules

Efficiency and Compliance



Energy Analysis Reports Module

 Improve operational efficiency, energy performance and help achieve ISO50001 compliance

Energy Analysis Dashboards Module

 Advanced visualization for energy analysis and achieving ISO 50001 compliance

Energy Billing Module

 Flexible rate engine and reports for cost allocation, bill verification and tenant billing.

Reliability and Safety



Power Quality Performance Module

 Simple overview of the impact of power quality on your facility's operations

Capacity Management Module

 Monitor the capacity loading of electrical equipment (UPS, Generators, multi-circuits)

Insulation Monitoring Module

Monitor insulation levels for power Isolated panels (IEC and ANSI)

Asset Performance and Reliability



Breaker Performance Module

 Breaker settings monitoring and aging analysis including electrical ageing and mechanical wear for proactive maintenance

Backup Power Module

 Monitor health of generators and UPSs that provides sufficient power to maintain operation continuity in case of power outage

Event Notification Module

 Receive text or email notifications when power system events occur.

Data Exchange Module

 Connect PME with other systems to allow data and system integration



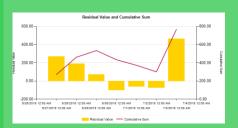




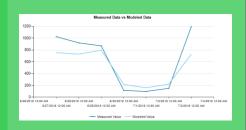


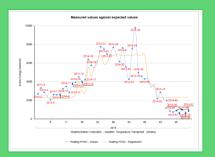
Energy Analysis Reports Module

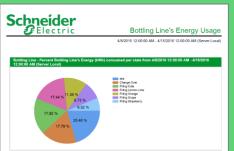
- Energy Performance Analysis and Verification
- Energy Usage and Performance Analysis based on operational data
- Calculation of energy Performance Indicators (EnPls)
- Isolate factors contributing most to energy usage and help target efficiency initiatives
- Capacity Usage and Analysis















Energy Analysis Reports Module

Module Contents

The Energy Analysis Reports Module Enables the following Features:

11 web reports:

- Create Model
- Use Model
- Energy Regression Analysis
- KPI Engine
- Energy Usage by State
- Power Usage by State
- Single Equipment Operation
- Multi-Equipment Operation
- PUE
- Duration Curve
- KPI by TOU
- 1 Web configuration interface for the Modelling engine to setup SubModels, Exception periods and manage saved models

- Energy and Power or Demand historical values
- Contextual information for energy performance analysis (production, weather, machine state, building mode, etc)
- External Imported to PME via ETL, OPC, Modbus, or Metering inputs.



Energy



Interval Data (kW)

Usage Period Over Period

• Bulnoi to i

• Qu effi or : rule

Inti you and

• Cle dis

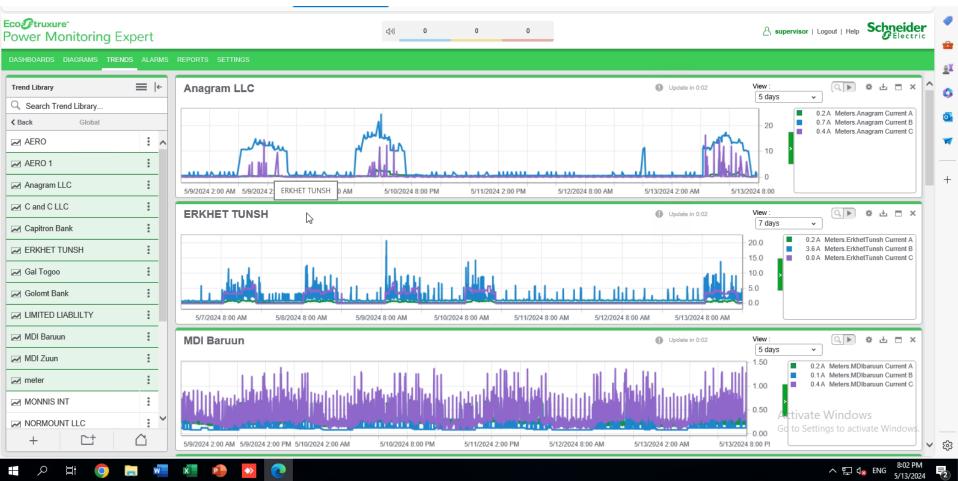
D	ay						
Hour of Day	5/8/2024	5/9/2024	5/10/2024	5/11/2024	5/12/2024	5/13/2024	Total
0	745.52	415.81	424.84	397.01	379.33	367.86	2,730.37
1	733.96	373.60	410.13	394.12	370.91	379.21	2,661.93
2	738.68	442.64	447.32	384.41	377.74	376.58	2,767.36
3	740.15	445.73	419.78	378.32	367.01	363.14	2,714.13
4	682.74	383.73	415.05	368.60	382.47	362.50	2,595.10
5	729.47	439.22	433.58	374.55	382.55	364.38	2,723.75
6	727.08	435.19	390.60	356.65	355.55	366.39	2,631.45
7	1,521.20	1,214.19	937.48	386.39	369.02	785.92	5,214.18
8	2,021.06	1,746.83	3,571.07	508.17	354.91	2,413.37	10,615.42
9	2,092.76	2,996.19	3,464.65	539.56	373.37	2,680.44	12,146.98
10	1,995.15	2,892.78	2,398.82	354.12	367.18	2,664.49	10,672.53
11	2,044.01	2,461.59	2,206.88	357.84	335.33	2,481.24	9,886.88
12	1,983.26	2,448.72	2,240.23	374.09	352.31	2,282.59	9,681.19
13	2,367.96	2,248.58	2,566.55	351.12	352.43	2,366.46	10,253.09
14	2,204.00	2,157.20	3,011.49	364.31	347.64	2,433.44	10,518.09
15	2,285.94	2,329.25	2,207.79	376.05	398.02	2,333.22	9,930.29
16	2,199.50	2,131.37	2,457.88	381.12	363.69	2,265.28	9,798.84
17	2,167.64	2,066.19	1,918.22	365.50	349.01	2,211.04	9,077.61
18	702.21	500.70	1,405.79	342.12	350.57	1,082.64	4,384.03
19	377.51	458.75	372.48	382.91	358.25	468.80	2,418.71













Energy Billing Module

The Energy Billing Module provides the ability to do cost allocation, energy usage chargeback and export energy data into accounting or financial systems

Prevent unnecessary utility charges

- Ensure that utility bills are correct via shadow billing
- Avoid demand charges and Power Factor penalties

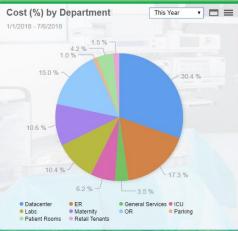
Improve Energy Accountability

- Allocate energy costs and share energy billing data
- Create energy charge back reports and summarize tenant energy spend
- Export energy billing data to accounting or financial systems









Energy Billing Module

Module Contents

нэхэмжлэх

The Energy Billing Module Enables th Features:



Тахилт Хайрхан

5/7/2024 12:00:00 AM - 5/14/2024 12:00:00 AM (Server Local)

6 Reports:

- Billing
- Billing Summary
- Multiple Billing
- Multiple Billing Export
- Energy by IT customer
- Billing Verification

Web Based Rate Editor

Банкны нэр	
Банкны дансны дугаар	

Худалдаа Хөгжлийн Банк 2619002728

Цахилгааны төлбөр							
	Эхний заалт	Сүүлийн заалт	Зөрүү	Коэфициент	Хэрэглээ	Тариф/Төгрөг	Нийт
Өдөр	10,197.240	10,349.999	152.759	1	152.759	187.000	28
Шөнө	3,480.819	3,522.285	41.466	1	41.466	121	5
Оргил	3,393.390	3,445.385	51.995	1	51.995	291	15
Нийт	17,071.448	17,317.665	246.217				48

Энэхүү нэхэмжлэхийг хүлээн авснаас хойш ажлын 3 өдөрт багтаан төлнө үү.

 Чадлын төлбөр
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 Талбайд ногдох
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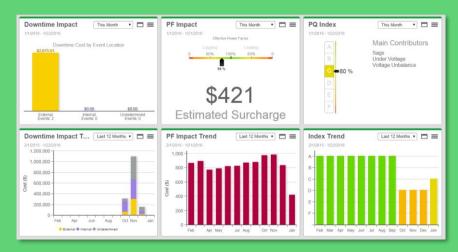
 Нийт ДҮН
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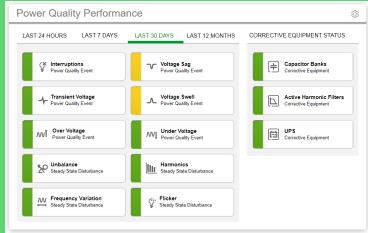




Power Quality Performance Module

- Base lining and monitoring power quality in facilities, with an easy to read power quality rating index!
- Understand the financial impact of power quality related downtime or outages
- Visualize the cost of power factor penalties
- Identify the type, source (internal vs external) and potential impact of power quality events
- Drill down to a color based (red, yellow, green) indication of power quality conditions to better diagnose the system





Power Quality Performance Module

Module Contents

The Power Quality Performance Module Enables the following Features:

9 Gadgets:

- Power Quality Rating
- Power Quality Rating Trend
- Power Quality Impact
- Power Quality Impact Trend
- Power Factor Impact
- Power Factor Impact Trend
- Power Quality Incident Breakdown
- Power Quality Incident Impact
- Power Quality Incident Location

2 Reports:

- Power Quality Analysis
- Power Quality Impact

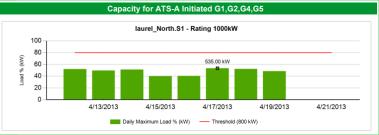
Pre-engineered library of Power Quality Indicators and mitigation equipment Diagrams

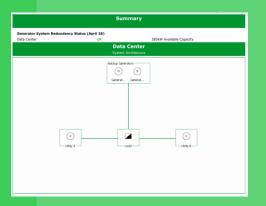
- PME supported Power Quality meters with PQ capture enabled
- Hierarchy and rate configured for Power Factor penalty calculation
- Process alarms and meter groups and downtime cost for impact calculation
- Please refer to the PME System Guide for full details

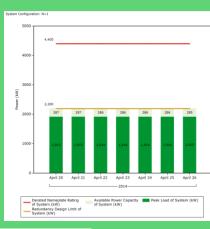


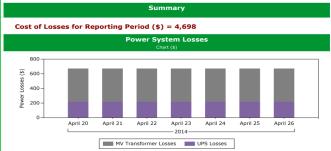
Capacity Management Module

- The Capacity Management Module provides the ability to analyze and understand generator system, UPS system, ATSs and IT branch circuit system power loading.
- This module will enable the customer to make better decisions around power loading schemes and plans in the facility.
- Capture and Report System Losses
 - Total Costs of Losses Over Reporting Period
 - Average kW Value of Losses Over Reporting Period
 - Analyze and Quantify the True Costs of System Inefficiencies











Capacity Management Module

Module Contents

The Capacity Management Module Enables the following Features:

6 Reports:

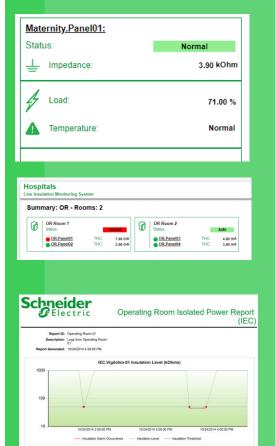
- Generator Capacity
- Equipment Capacity
- Generator Power
- UPS Power
- Branch Circuit
- Power Losses

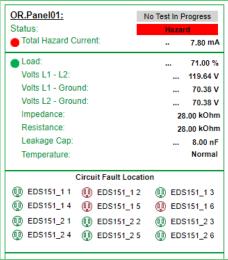
- Meters located in Generators, ATS, UPS and transformers (primary and secondary).
- Branch circuit metering and hierarchy configured for Branch Circuit Power Report
- Please refer to the PME System Guide for full details



Insulation Monitoring Module

- Minimize risk by monitoring insulation levels in critical circuits (e.g. Operating theater).
- Real time secured power alarming system
 - IEC is focus on Insulating, overload and overheating status of the IT system
 - ANSI is focused on the Potential Hazard Current





Insulation Monitoring Module

Module Contents

The Insulation Monitoring Module Enables the following Features:

2 Reports:

- Isolated Power Panel Report (ANSI)
- Isolated Power Panel Report (IEC)

Pre-engineered library of diagrams with indication of summary alarms for the panels with drill down capabilities into the details of each of the insulation monitoring devices

- Schneider Electric Isolated Power Panels with Vigilohm IM20-H for IEC and Iso-Gard IG6 for ANSI
- Configuration of module using PME's OR configuration Tool
- Configuration of VIP frameworks for summary alarms







Breaker Performance Module

The Breaker Performance Module allows you to address safety concerns and save money by providing actionable information on your low voltage circuit breakers.

Address Facility Safety

- Ensure proper breaker operation and fault isolation
- Schedule maintenance before safety hazards occur
- Monitor breaker protection setting and track changes

Save time and money

- Perform maintenance based on the condition of the breaker; shut down only where and when you need
- Avoid unnecessary downtime by servicing breakers that have highest probability of failure
- During scheduled outages, focus on breakers in need of service
- Minimize inventory by ordering parts when you need them

Brea	ker Group Summary		
Select a	n icon below to view detailed information.		● Normal Operation ▲ Requires Attention
==	Datacenter_Breakers Status: Breakers: 1	ER_Breakers Status: Breakers: 3	General_Services_Breakers Status: Breakers: 3
88	Generators_Breakers Status: Breakers: 3	ICU_Breakers Status: Breakers: 2	Labs_Breakers Status: Breakers: 3
	Maternity_Breakers Status: Breakers: 1	OR_Breakers Status: Breakers: 1	Patient_Rooms_Breakers Status: Breakers: 2



HC.Gen_MAIN_Bkr	
Status:	Closed
Electrical Wear:	90.0 %
Breaker Aging:	22.5 %
Mechanical Wear:	1.5 %
Environmental Aging:	0.3 %
Control Unit Aging:	22.5 %
Thermal Aging:	22.5 %
Corrosion Aging:	0.9 %
Number of Operations:	215
Load Profile:	
0 - 49 %:	17,972.0 h
50 - 79 %:	556.0 h
80 - 89 %:	0.0 h
90 - 100 %:	0.0 h
Temperature Profile:	
< -30 deg. Cel.:	0.0 h
-30 - 59 deg. Cel.:	1,524,772.1h
60 - 74 deg. Cel.:	303,842.8 h
75 - 89 deg. Cel.:	24,085.1 h
90 - 99 deg. Cel.:	0.0 h
> 99 deg. Cel.:	0.0 h



Breaker Performance Module

Module Contents

The Breaker Performance Module Enables the following Features:

2 Reports:

- Circuit Breaker Aging
- Circuit Breaker Settings

Pre-engineered library of Diagrams for breaker groups, panels and individual devices to monitor key operational parameters for condition based maintenance.

Out of the box alarms to notify on breaker protection settings changes

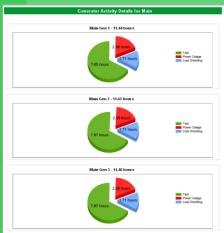
- SE Electric LV breakers supported and communicating with PME
- Refer to PME System Guide for full details

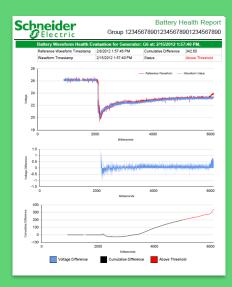


Backup Power Module

- The Backup Power Module provides the ability to automatically record and document the testing of backup Power Systems.
- It provides a standard methodology for testing the generators and ATSs and provides a detailed report of the generator operation during the test.
- Ensures traceability through data logging in the system, making it easy to demonstrate standards compliance, and reduce litigation risks.
- Monitors and records the status of UPSs, reducing the risk of battery failure and supporting predictive maintenance activities









Backup Power Module

Module Contents

The Breaker Performance Module Enables the following Features:

7 Reports:

- Generator Test (EPSS)
- Generator Activity
- Generator Load Summary
- Generator Battery Health
- Generator Battery Health Export
- UPS Auto Test
- UPS Battery Health

Pre-engineered library of Diagrams to monitor key operational parameters for backup power systems (generators, ATSs, and UPSs)

- Specific metering type and location to capture generator and ATS status changes and electrical parameters during test.
- UPS: Galaxy 5500 (with Modbus module), Galaxy VX/VM/VS
- Refer to PME System Guide for full details



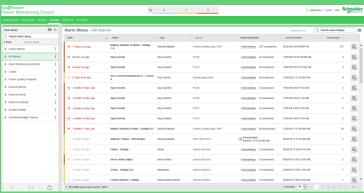




Event Notification Module (PME)

High priority alarming module of Power Monitoring Expert.

- Ensure the specified people in the facility are notified about critical power incidents no matter where they are.
- Delivers timely alerts of power system events via email or SMS
- Helps to quickly identify system abnormalities and take appropriate action.





Email and/or SMS

Device Communication - 2 Alarms Notification sent at: 7/11/2019 6:35:57 PM (More Details) Communication Status (Offline) 7/11/2019 6:35:44 PM

This is an auto-generated message. Please do not reply. www.schneider-electric.com

Event Notification Module (PME)

Module Contents

The Event Notification Module (PME) enables the following features:

 Notification engine to send notifications via email and SMS

Module Requirements:

- PME alarms configured
- Twilio SMS Web API subscription
- Configured SMTP Server

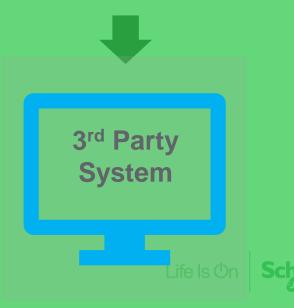


Data Exchange Module

Integrate data from PME into other systems

- Send data via OPC DA or Modbus TCP in real time
- Export historical data to CSV files
- Export PME waveform data to COMTRADE





Data Exchange Module

Module Contents

The Data Exchange Module enables the following features:

- OPC DA Server
- Measurement Aggregation Export Report
- Measurement Statistics Export Report
- VIP Modbus Slave Module with Modbus TCP Support
- ETL COMTRADE Load Task

Module Requirements:

- Configuration to expose measurements over OPC DA
- Configure VIP to send data over Modbus TCP
- Configure ETL to extract waveform and load into COMTRADE file

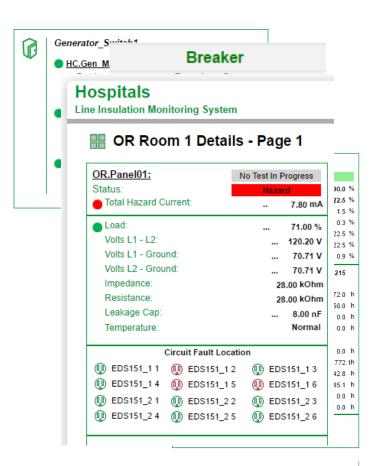


Safe

Protect people and assets

Keeping track of key electrical and operational parameters in your power network

- Ensuring proper breaker operation and fault isolation avoiding safety hazards
- Detecting abnormal conditions (e.g Temperature) that represent a risk to operations.
- Operate breakers remotely to minimize exposure to arc-flash risk
- Monitor and locate circuit insulation faults (e.g protect patient safety during operations)





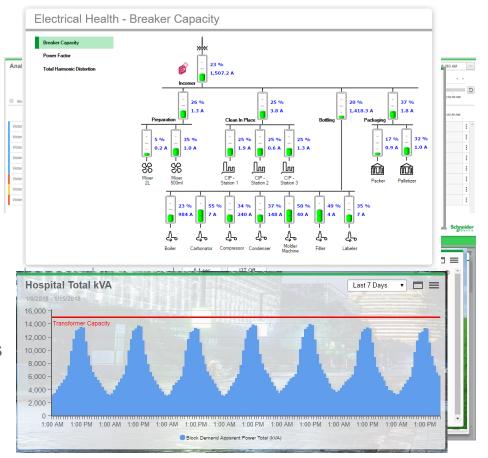


Reliable

Optimize business continuity

Simplified details of power distribution system are provided for facility people to ensure reliable operations:

- Understand the cause of events affecting your electrical system
- Identify patterns for power events to avoid or mitigate future occurrences
- Monitor protection settings to ensure proper isolation of faults to avoid system wide outages
- Track system capacity to avoid overloads and make sure backup power system is able to handle loads in case of an outage





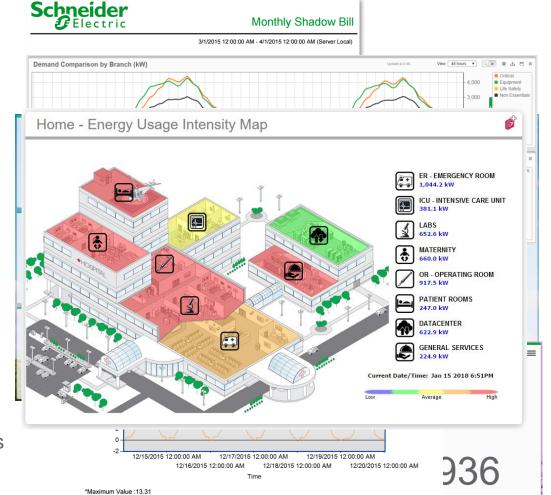


Efficient

Maximize lifecycle efficiency

Easy to deploy and maintain. Empowers users to actively improve efficiency by revealing opportunities and verifying savings

- Provide visibility to abnormal usage of energy and other utilities (WAGES)
- Avoid penalties and billing discrepancies due to peak demand, power factor and errors in utility bills
- Participate in demand response programs
- Create accountability by allocating costs to departments or processes



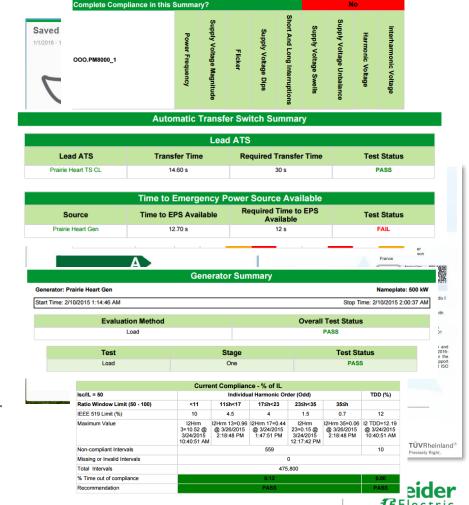
Estimated Surcharge

Compliant

Simplify regulatory compliance

The system enables regulatory compliance with common standards relevant to the operation of critical facilities

- Monitoring and reporting tools for energy efficiency and green building standards (ISO 50001, ISO 50002, ISO 50006, SEP, LEED, NABERS, etc)
- Verify utility/grid service and internal compliance to power quality standards (EN50160, IEEE519, ITIC, etc)
- Ensure regulatory compliance with backup power system testing in healthcare facilities (NFPA110 and others)







From Values to Applications

Key Applications delivered using EcoStruxure Power Monitoring Expert

SAFE

Protect
People & Assets

Continuous Thermal Monitoring

Insulation Monitoring

Breaker Settings Monitoring

RELIABLE

Optimize Business Continuity

Electrical Distribution Monitoring & Alarming

Power Event Analysis

Power Quality Monitoring

Capacity Management

EFFICIENT

Maximize Operational & Deployment Efficiency

Configuration & Commissioning Efficiency

Cost Allocation

Energy Usage Analysis

Utility Bill Verification

COMPLIANT

Simplify Regulatory Compliance

Energy Efficiency Compliance

Power Quality Compliance

Backup Power Compliance (HC)

Cyber Security







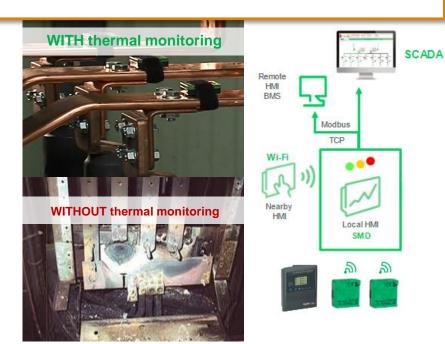
Continuous Thermal Monitoring

"I want to prevent electrical fires in my facility and have a solution to detect abnormal temperature rises in my conductors. This is important at both the MV and LV level."



Avoid Electrical Fires

- > Wireless sensors installed on busbar help continuously monitor temperature via central data concentrator.
- Avoid the cost of periodic and manual 3rd party IR scan audits
- > Pre-alarm in Edge Control software as early detection of conditions that could cause fires
- > With optional expert advisor services, reduce total cost of ownership by 60% through continuous improvement
- With optional expert advisor services, optimize maintenance through more streamlined maintenance planning and scheduling.



Mining case study
Customer Use Case

Digital Architecture

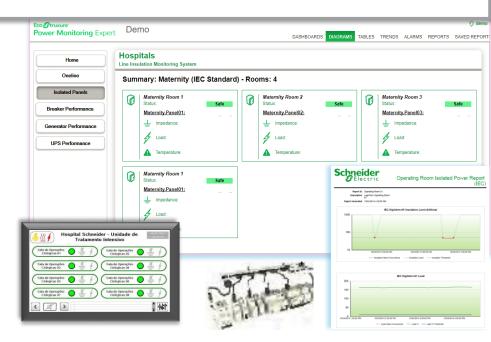
Insulation Monitoring in OT and ICU (IEC)

"I want to remotely view the status of the Isolated Power in my operating rooms and intensive care units, and in case of any insulation fault, I want to know the location of the fault."



Prevent Electrical Shock and Ensure Protection

- Isolated Smart Panels protect the patient and medical staff against electrical shock
- > The Insulation Monitoring Device IM20-H activates an alarm in case the resistance to equipotential bonding drops below $50~\text{K}\Omega$
- > The Fault Location Device IFM-12H pinpoints the location of the insulation fault (feeder /sockets) for quick troubleshooting.
- The monitoring system serves up this information to the chief nurse and/or the facility manager in real time and through a report



Customer Use Case

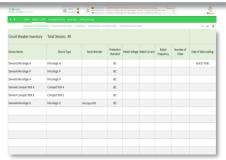
Digital Architecture

Breaker Settings Monitoring

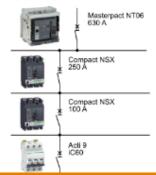
"I want to continuously monitor breaker trip settings, analyze and compare breaker trip curves, audit breaker trip setting changes and alert when breaker discrimination is lost."

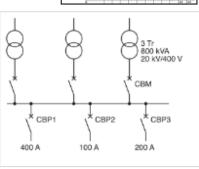
Avoid Disruption of Business by Preventing ED Failures

- > Save time and money by automatically collecting all breaker settings into a single report.
- > Create an audit trail by exporting as a permanent record.
- > Detect changes and trigger automatic updates of report
- > Be cost-effective in reducing risk by checking breaker settings more often
- > Peace of mind due to complete breaker hierarchy oversight
- Manage breaker coordination through a lifecycle of design, implementation and operational monitoring and reporting









Customer use case

Digital Architecture

Power Events Analysis

"I want to understand the root cause and impact of cascading and chronic power system events and use this information to reconstruct events, respond appropriately and determine cause to prevent in the future."

(b)

Avoid Disruption of Business by Preventing ED Failures

- High resolution, high accuracy event sequence record to find origins of fault
- Cross system event correlation to help reconstruct sequence of events
- Speed the diagnosis of power incidents by automatically creating a visual timeline of the incident showing related events, waveforms, and trends
- > Gain deeper insight about the cause and impact of an incident by seeing a visual timeline before, during, and after then incident
- Record your analysis for later viewing, with custom annotations and custom filters to show only what is most relevant.





Power Quality Monitoring

"I want to have the information to identify power quality issues and manage their impact to keep them from disrupting operations or damaging my critical loads and equipment."



Avoid Electrical Fires

Track harmonics to prevent overheating or burning of transformers

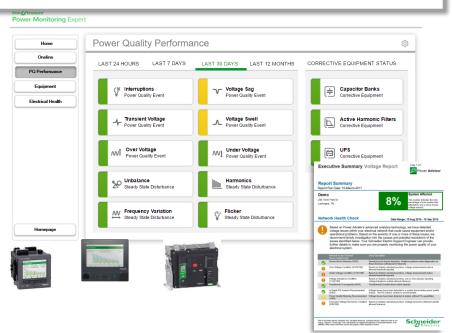


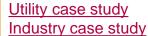
Avoid Disruption of Business by Preventing ED Failures

- > Monitor disturbances and power system events
- > Capture and study event details
- > Trend and report on power quality disturbances and issues
- > Patented Disturbance Direction Detection to locate the directionality of events

Increase Electrical Asset Reliability and Lifetime

Monitor and react to electrical conditions such as unbalance that may decrease equipment lifetime





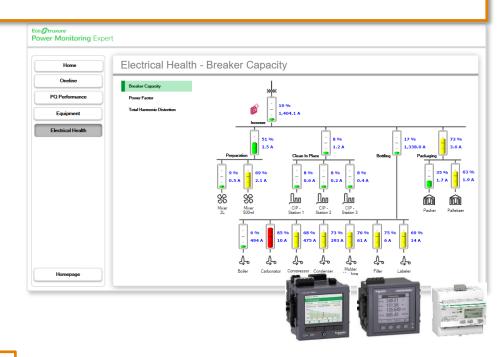


Capacity Management

"I want to prevent disruption to business from electrical overload with load management and capacity planning."

Avoid Disruption of Business by Preventing ED Failures

- > System wide or individual circuit monitoring of electrical loading combining electrical metering with system software
- > Trending and reporting on historical capacity loading with trending, dashboards and reporting
- > Pre-defined historical reports for generator, UPS and branch circuit capacity planning.
- Inform operations or process decision-making for site or process expansions or modifications





Backup Power Testing

"I want to ensure uptime during an electrical outage and have peace of mind that I can rely on my backup power supply when it is needed."

Avoid Disruption of Business by Preventing ED Failures

- Record key test parameters like generator run time, exhaust temperature, oil temperatures and fuel levels to ensure reliability of generators.
- Capture generator battery and UPS electrical signature and compare overtime to identify possible degradation.
- > Mitigate human error in testing procedures and reporting through automatic reporting based on standards
- > Have peace of mind that systems have been properly tested and will be available when needed.
- > Reduce time-consuming testing and documentation efforts to focus maintenance teams on proactive maintenance



Hospital applications



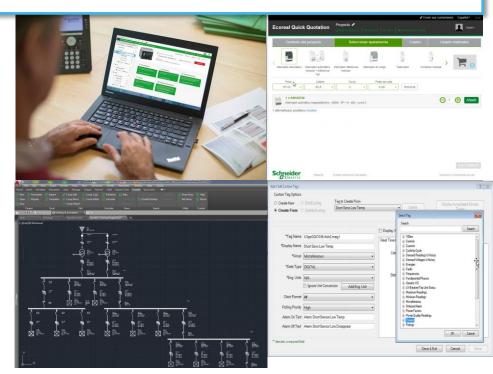
Configuration & Commissioning Efficiency



"I want to save money by reducing the amount of time it takes to configure & commission my MV LV Smart panels and integrate the EcoStruxure Power power management software."

Simplify Install & Commissioning

- > Expertise in power domain speeds up deployments through knowledgeable engineers and support
- Software tools for every phase of the lifecycle for design offices, panel builders; Electrical contractors and system integrators.
- Software for panel builders & electrical contractors to configure & commission smart architecture points (Ecoreal XL, Ecoreach)
- Edge Control productivity tools designed with power systems in mind to simplify and speed up commissioning time



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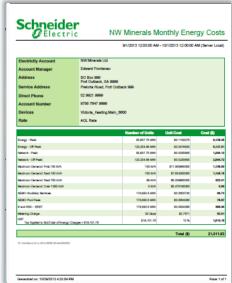
Utility Bill Verification

"I want to verify that my utility bill is accurate, both from a metering and bill calculation perspective."

Save Money by reducing Energy Spend

- Only requires a revenue grade meter on the main incomer(s) and PME/PSO for reporting
- Compare internally generated "shadow bill" of site-level energy consumed during the billing period.
- > Shadow bills are the evidence to illustrate errors to the utility, which can have fast financial return
- > Identify opportunities over the course of several billing periods to reduce consumption.
- > Understanding the billing "levers" can help change the behaviour (peak shaving, demand response ...)





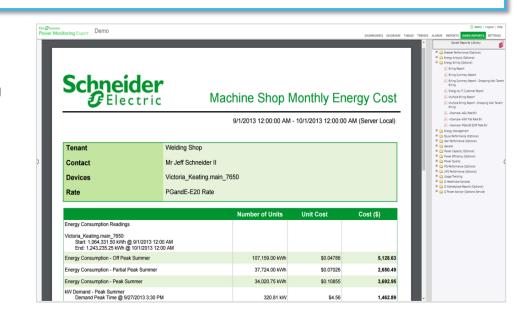
Cost Allocation

"I want to encourage energy efficient behaviour and support cost accounting by accurately allocating direct and indirect energy costs to departments / processes."



Save Money by reducing Energy Spend

- Measure energy costs using standalone metering (e.g. BCPM, iEM3000, PM5000, PM8000, ION9000) or embedded metering (e.g. Compact NSX, Masterpact MTZ, etc.)
- Measure and allocate energy costs by business unit, department, area, floor or building through metered data reporting and business or process hierarchies in PME.
- > Before initiating an energy savings project, it is necessary to understand which load type, business unit, area, floor or building provides the biggest savings opportunities
- Allocating energy cost to different departments or process areas often results in reduction as a result of a change in behaviour.



Energy Benchmarking

"I want to compare the efficiency of energy use across buildings / plants / process lines.



Save Money by reducing Energy Spend

- > Benchmark energy usage with respect to other buildings / plants / process lines
- Multi-site PME enables benchmarking across multiple sites from a centralized location.
- Compare energy usage by normalizing consumption with respect to area / production volume or other drivers
- > Gain understanding what makes an energy efficient facility use less energy than an inefficient facility.











Industry case study

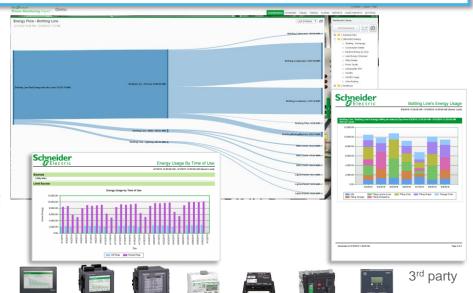
Energy Usage Analysis

"I want to analyze how much energy is consumed by the various load types and/or areas in my facility to determine where to focus my energy conservation initiatives."

Q

Save Money by reducing Energy Spend

- Determine how much energy is consumed by the various load types or areas to identify where to focus energy conservation initiatives
- > **Understand** energy usage patterns and find energy waste
- > **Analyze** what factors contribute most to energy usage
- > Assess energy usage by process area or by product output
- Track KPIs such as Energy Intensity (kWh/unit) or Coefficient of Performance (COP)
- Create energy usage models and compare actual consumption against expected



Energy Performance Analysis

"I want to analyse the energy performance of my facility or building against a modeled baseline which takes into account relevant energy drivers."

Q

Save Money by reducing Energy Spend

- > Import "contextual" data for tracking energy performance, conducting energy analysis and calculating important KPIs
- > Gain insight into operational energy consumption shift, production line, production output or equipment to find opportunities to optimize.
- > Duration curve reporting for transformer load capacity analysis
- > Define a model of energy usage by heating/cooling degree days or other parameters that influence energy consumption.
- > Visualization of energy in context provides a feedback loop between energy manager and operations so decisions can be made to maximize energy efficiency.
- > Process SCADA or BMS do not have standard capabilities for providing this information





Industry case study

Energy Performance Verification

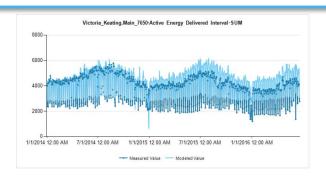


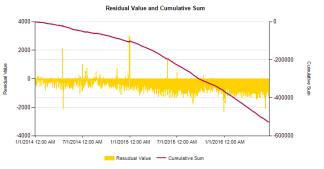
"I want to verify the energy savings from an energy retrofit or energy savings program."



Save Money by reducing Energy Spend

- > Verify energy savings resulting from an energy retrofit.
- > Important if performance contract is used to fund retrofit.
- > Similar to Energy Performance Analysis, it is essential to have a dynamic baseline to account for the variability of energy consumption in the context of environmental factors or production.
- > Typically, the model is generated using baseline data from before the retrofit.
- The model is used to show the difference between the modelled data (pre-retrofit) and the actual data (post-retrofit).
- > Weigh the results of energy conservation measures with targets or goals





Energy Efficiency Compliance

"I want to benchmark my energy consumption with respect to a national or international energy efficiency certifications body and display our energy reduction success to the public."



Maintain Compliance Obligations

- > Energy Efficiency Certificates and Industry Benchmarking are
 - > Becoming requirements for many new buildings
 - > Often resulting in tax credits.
- It is difficult to participate in many new projects if we cannot meet the requirements of the respective standard.
- > There are many different certificates



Greenhouse Gas Reporting

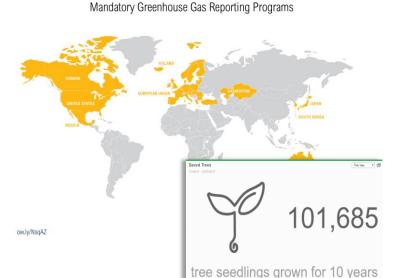


"I want to track and report carbon emissions for public disclosure/transparency, green image, regulatory compliance, or participation in carbon markets."



Maintain Compliance Obligations

- > Greenhouse Gas reporting based on
 - > Equivalent tons of CO₂ emissions
 - > Saved Trees, km driven, etc.
- > Period over period usage comparison
- > Building Energy Rating
- Carbon emissions are reported and segmented by source, scope and pollutant and can be indexed to various metrics you specify.



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Cyber Security



"I want to help ensure that my facility's systems are aligned with our organization's cyber security policies and align with international standards to help reduce risk of cyber attacks."

Comply with standards & best practices

- > Cyber security is a constantly evolving risk to businesses as more and more systems get connected.
- Help prevent cyber intrusions with a comprehensive organizational strategy that covers People, Technology and Processes.
- Edge Control security features help align with standards like IEC 62443.
- > Best practices and technical features help reduce risk
 - > Secure networking architecture
 - > Active Directory integration
 - > Two Factor Authentication
 - > User privilege / authorization policy









using sophisticated means with extended resources, system specific skills and high





using sophisticated means with moderate resources, system specific skills and moderate

SL 3



rotection against intentional violation using simple means with low resources,

generic skills and low motivation.

SL 2

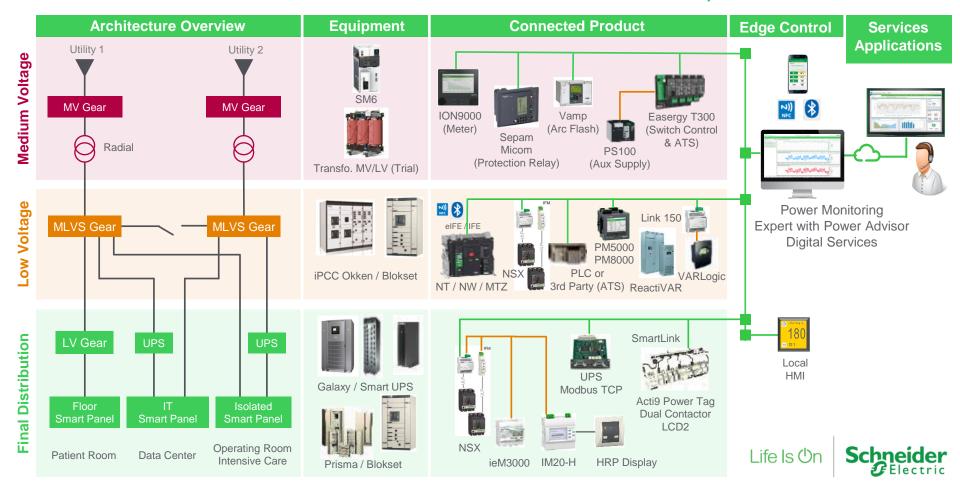


Protection against casual or coincidental violation

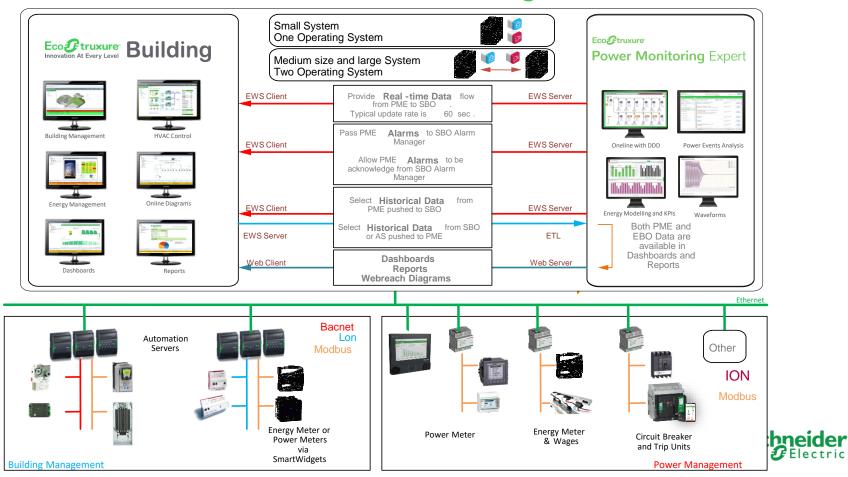
SL 1



EcoStruxure Power Architecture for a Medium-Sized Hospital

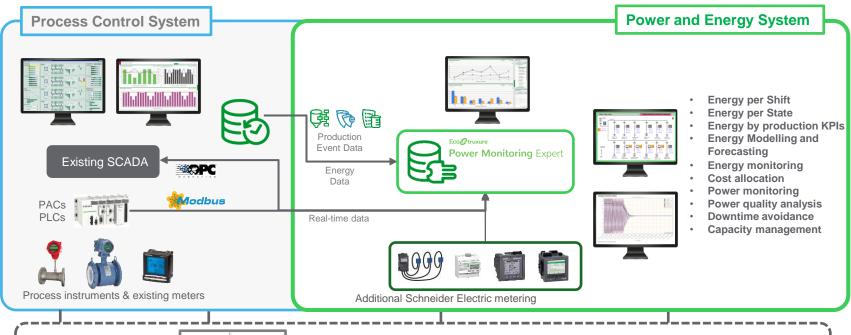


EcoStruxure Power + EcoStruxure Building



Integration Architectures

EcoStruxure Power + EcoStruxure Plant















PME Cybersecurity

Feature Summary

Secure Development Lifecycle (SDL) policy

Processes assure resilience and formal customer response

Advanced encryption and authentication

Secure communications throughout system components

Full system backup, recovery and reconstitution

Minimize downtime

Technology highlights:

- TLS 1.2 support
- CA certificates
- Encrypted credential storage
- Windows FIPS mode Compliance
- Configuration Management Tool (system backup and restore)
- Whitelisting









25% of power management systems have outdated configurations that put monitoring and control of the network at risk

10-15% of devices in the typical power management system are nearing end of their supported lifecycle

>15% of facilities are operating with problematic power quality conditions, which could lead to equipment damage and unplanned downtime

For facility managers with large and critical power facilities, **EcoStruxure Power Advisor** delivers optimized system **performance** and power **reliability** through advanced analytics and expert services.

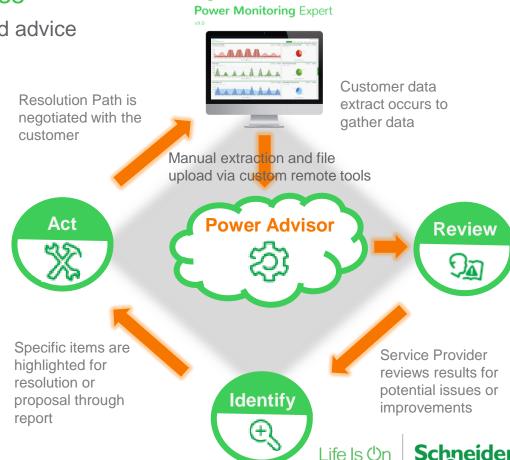
EcoStruxure Power Advisor Process

How customer information becomes trusted advice

 Review all of the data obtained on the customer system for analysis

2. Identify problem points generated by the report

Act with the customer to provide a recommended solution and system improvement



Eco ? truxure

EcoStruxure Power Advisor

Introduction and Core Benefits

- Cloud based analytics and service tool
- Provides in depth analysis and assessment relating to system and network diagnostics
- Identifies potential issues such as:
 - Data Quality Issues (Gaps, Zero Values, Mismatched Intervals)
 - Unmetered loads / Obsolete metering
 - Energy Balance violations / Meters under reporting
 - Chronic power quality issues (ex. Voltage imbalance, harmonics)
- When used in conjunction with on-site maintenance it ensures highly focused productivity for on-site maintenance from identification of a problem to clear resolution.
- · All results produced with actionable Executive and Detailed Reports

